



EL PASO INDEPENDENT SCHOOL DISTRICT

Information Security and Technology

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MEMORANDUM

TO: Dr. Joseph A. Villalba Jr.,
Executive Director of Procurement & School Resources

FROM: Manny Verduzco,
Assistant Superintendent Information Security & Technology

DATE: July 19, 2023

SUBJECT: RECOMMENDATION FOR AWARD OF RFP #23-089 FOR INTERACTIVE FLAT
PANEL DISPLAYS AND RELATED

Description of Goods and/or Services:

An interactive flat panel (IFP) is a large, touch-sensitive display that combines traditional whiteboard, projector, and computer features into a single interactive device. It is typically used in educational and business settings to enhance presentations, facilitate collaboration, and enable interactive learning experiences. In addition, a mini-pc is a compact and convenient computing solution for users who require a computer with full functionality but have limited space or a need for portability.

Recommended Vendor(s):

ELB US Inc.

Rationale for Award:

After a thorough evaluation of vendors and their solutions conducted on July 12th, the first committee meeting, and July 18th, 2023, the final committee meeting, the committee chose ELB as the preferred vendor for interactive flat panels (IFP) and mini-pc. ELB was ranked the highest amongst the committee and stood out due to its exceptional 7-year warranty for the IFP, a 3-year warranty for the mini-pc, superior product quality as provided in the specifications, and comprehensive professional development package. The committee also considered the solution's long-term sustainability, including the lifecycle of the flat panel and mini-pc device refresh options, which further reinforced ELB's selection. This decision firmly establishes ELB as the optimal choice for EPISD as they move forward with implementing interactive flat panels in the classrooms.

Recommended Amount:

Based on projected inflation or other variables over time, the expenses for the following items are estimated to experience a 10% increase over the life of the agreement:

Interactive Flat Panel (IFP) - \$4,946,700

IFP Warranty - \$953,700

Mobile Cart for IFP - \$2,722,500

Mini-PC - \$3,014,000

Mini-PC Warranty - \$110,000

Please note that these projections are subject to change based on fluctuations in economic factors or other relevant variables during the duration of the agreement. Total cost 11,746,900